

INTERNATIONAL COTTON SCHOOLS*

School Name	INTERNATIONAL COTTON INSTITUTE	TEXAS INTERNATIONAL COTTON SCHOOL	GDYNIA COTTON CLASSIFICATION COURSE	ICA COMPLETE COTTON	BREMEN COTTON SEMINAR
Location	Memphis, TN, USA	Lubbock, TX, USA	Gdynia, Poland	Liverpool, United Kingdom	Bremen, Germany
Established in	1995	1987	1935	Late 1960s. Formerly known as the ICA Trade Seminar.	1960
Organizer	American Cotton Shippers Association (ACSA)	Lubbock Cotton Exchange in partnership with the Fiber & Biopolymer Research Institute (FBRI) of Texas Tech University	Gdynia Cotton Association	International Cotton Association (ICA)	Bremen Cotton Exchange
Mission	Provides a basic education in all aspects of the cotton industry and the international business environment. From field to fabric, to manual classing and the use of HVI data, through risk management and the basics of price protection-the program offers an in-depth look at cotton from virtually every perspective. The program is designed for people entering the cotton industry as well as for those who want to expand their knowledge of the trade.	Provide an integrated understanding of the US cotton industry and how it interacts with the global cotton/textile complex. Particular emphasis is placed on HVI technology and how it may be applied to cotton marketing and textile manufacturing.	To acquire and improve participants' skills in cotton classification and to provide a considerable portion of knowledge of world cotton market, transport and handling (warehousing, weighing, sampling, etc).	Provides an insight into every aspect of the raw cotton trade to individuals from the cotton community, or those new to the industry.	To provide participants of the textile chain and interested individuals with useful basic information and a comprehensive introduction to different aspects of trading from cotton production to processing.
Curriculum	Exhaustive program; includes all phases of cotton production and marketing; study and training in the classification of cotton (including hand classing and instrument classing); and field trips.	Cotton from field to fiber, fiber properties, cotton contaminants, HVI, yarn and fabric processing, cotton bale selection, niche cottons, environmental issues, risk management, cotton marketing, cotton exporting	Both the syllabus and the course duration may be modified and adapted to the requirements and needs of a given group of participants. The course frame programme consist of 7 modules: Curriculum includes: classification of cottons of various growths-the manual method, laboratory methods of cotton testing, with stress put on HVI and GOST norms, world cotton markets, selected problems of raw cotton trade, handling and transport, English terms and vocabulary used in the international cotton turnover.	17 training modules, including: Cotton Production and Ginning; Creating a Cotton Contract; Banking and Finance; World Cotton Markets; Global Trading (China, India and the US); Futures and Options; Risk Management; Logistics and Control; Cotton Spinning; Retail Perspective; Quality Testing and Arbitration; History of Cotton and Liverpool; Role of the ICA; Social activities	Includes classes on fiber properties, cotton trade, trade financing, marine insurance, manual and instrument classification, rules of the Bremen Cotton Exchange, cotton logistics, organic cotton. The structure of the 2011 program has not been finalized yet. The seminar will range from cotton classing to fibre quality in general. Topics such as other fibers will be added.
Language	English	English	English, Russian or Polish	English	Alternating English and German
Cost	\$11,000 for participants living on campus; \$7,500 for participants living off campus. Tuition covers all expenses and field trips.	\$ 2,850 including \$100 application fee; covers course materials, meals and local transportation; does not cover travel and accommodation.	€3200 , covering material and class only	£ 2500 for members or employees of firms registered with the ICA, and £3000 for non-members. Covers training materials, accommodation, breakfast and lunch. £980 for non-accommodation delegates.	€ 425
Size of the class	30-60 students (20-40 preferable)	25 students maximum	8-9 students maximum	Minimum 15. Maximum 40.	6 to 17 students
Students	80% international students, and 20% American	About half of the students are international, usually 20-to-40 years old	People who are new to the cotton industry, and also from trading and superintendence companies, government agencies related to cotton production and trade.	An international mix of delegates of all ages from 20-50+ years. All sectors are represented including cotton producers, ginners, exporters, merchants, agents, importers, spinners and other allied trades.	Trainees from cotton trading firms, mill buyers and engineers from spinning machinery producers. Origin: mainly Germany and german-speaking countries, but also people from Africa, Asia, Central Asia, and USA. Age range: 18-72 years. The retail sector will be approached starting in 2011.
Length	8 weeks	2 weeks	6-7 weeks (duration of the full-programme course); it may be modified and adapted to the requirements of a given group	10 days	5 days
Time in the Year	June and July	Mid-August, between the end of summer session and the beginning of fall semester of Texas Tech University	Offered twice a year (March-April and September-October)	April	Offered twice a year (April, and October)
Requirements	Course Instructors grade participants. A minimum 70% average is needed to graduate successfully. 75% of the grade is based on the lecture portion of the Institute and 25% is based on the Cotton Classing course. 4 exams are given on the lecture portion of the program and 3 in Cotton Classing. The top participants graduate with distinction.	Mid-term examination and special-project papers for enrolled graduate students, but no testing for other students.	Final examination, students who receive the certificate authorizing them to perform the profession of the cotton classifier.	Delegates must have basic English language skills and be able to understand and interact during lectures and workshops.	No.
Diploma	diploma given upon successful completion of the final examination	Diploma	Course Completion Certificate	On completing the programme delegates receive a certificate of accreditation. Participation in the programme is recognised throughout the international cotton community.	Certificate
Comments	The Program Director and the Classing Director are in class every day to provide instructions. However, between 35 and 40 people from the industry come as guest faculty to teach what they do every day. This method assures that the latest information is always being presented to the participants in the Institute. Many, many networking opportunities are made available.	Students gain a good broad understanding of the cotton sector. No hand classing.		The training is intense. It covers the broad and basic aspects of the raw cotton trade - from growing to spinning. Specific, full-day modules are devoted to Futures & Options trading and Arbitration. There are plenty of opportunities to socialise and network - delegates keep in touch with each other after the course.	
Website	http://cotton.memphis.edu/	http://www.texasintcottonschool.com/index.php	http://www.gca.org.pl/x.php/2.18/Cotton-Classification-Courses.html	http://www.ica-ltd.org/events/complete-cotton	http://www.baumwollboerse.de/index.php?l=2&n=1.50.0

* Document prepared by the ICAC Secretariat in November 2010.